

## **GSA partnership goes from strength to strength.**

*Limassol, Cyprus 2017*



The Zela Aviation Team were delighted to welcome the President and CEO of MIAT Mongolian Airlines Mr. Tamir Tumurbaatar to Cyprus. During his short visit Mr. Tamir visited the Zela Aviation Head-Office as well as experiencing the Cypriot culture. The Zela team had the opportunity to discuss with Mr. Tamir their 3 year partnership and proposed new ideas how to continue to develop their cooperation further.

Mr. Tamir and Mr. Christodoulides share the same vision which is to succeed in turning Mongolian Airlines (a respected brand) in the ACMI market segment. Both sides see great potential in the leasing sector in terms of increased revenues and profits.



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MIAT's goal over the next few years is to grow and expand. As the national flag carrier, MIAT Mongolian Airlines aim connect Mongolia with rest of the world and to that end, want to improve Mongolia's connectivity by adding more destinations especially through code-shares with other carriers. Aside from scheduled operations and with the partnership of Mr. Christodoulides and his team, they are also determined to become a major ACMI and capacity Provider.

Mr. Andreas Christodoulides states *"We're proud to have partnered with MIAT for more than three years and to have proved we were the right choice. Our global presence means we've been able to support MIAT with long term ACMI contracts and will continue to work towards a successful partnership. Further significant deals are planned in the near future and we're working hard to achieve even more in the years ahead."*

Mr. Tamir states *"I would like to thank Mr. Andreas Christodoulides and the Zela Team for all their hard work. Their commitment to us is the reason the partnership has been so successful. They do an incredible job enhancing the presence of MIAT to new markets and I think it's great to have a long-term focused partner in the company."*

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